

Message Text

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R 250157Z MAY 76

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

AMEMBASSY SOFIA

AMEMBASSY PRAGUE

AMEMBASSY BUDAPEST

UNCLAS STATE 128331

E.O. 11652: N/A

TAGS: EIND, RO, BU, CZ, HU

SUBJECT: PATENT DELEGATION

REF: 75 STATE 292238 AND SUBSEQUENT

THIS IS TO CLARIFY THE OBJECTIVES AND PURPOSE OF THE
PATENT AND LICENSING DELEGATION'S VISIT TO EASTERN
EUROPEAN COUNTRIES. SUGGEST YOU INFORM THE LOCAL
ORGANIZATIONS INVOLVED THAT THE PURPOSE IS TO CREATE A
BETTER UNDERSTANDING BY US GOVERNMENT AND BUSINESS
PERSONNEL OF THE PROCEDURES AND REGULATIONS REGARDING
TRADE OF TECHNOLOGY AND TECHNOLOGY INTENSIVE PRODUCTS.
OBJECTIVE IS THAT INTERESTED BUSINESS PEOPLE INVOLVED IN
BUYING AND SELLING TECHNOLOGY OR OBTAINING PATENTS WOULD
KNOW HOW TO PROCEED IN THESE MATTERS. PATENTS ARE BUT
ONE PART IN THE PROCESS OF TRANSFER OF TECHNOLOGY AND
SHOULD NOT BE UNDULY EMPHASIZED IN THE ITINERARY BEING
PLANNED. OTHER IMPORTANT ASPECTS INCLUDE: (1) GOVERNMENT
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ORGANIZATIONS RESPONSIBLE FOR FOREIGN TRADE; (2) MARKET

CONSIDERATIONS; (3) LEGAL RECOURSES AND SANCTITY OF
CONTRACTS; (4) CONTRACT TERMS AND NEGOTIATIONS.
THOROUGH REVIEW OF INFORMATION OBTAINED WILL BE PUBLISHED
IN BOOK FORM. SISCO

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